



**Strathmore**  
UNIVERSITY  
BUSINESS SCHOOL



## SBS VACANCY ANNOUNCEMENT

**JOB TITLE: Investment Manager.**

**DEPARTMENT: Strathmore University Business School (SBS)**

**REPORTING TO: Program Director.**

### PROJECT SUMMARY:

SBS launched the Kenya Pastoral Markets Development (KPMD) program as a pilot initiative to assess a commercially viable model for integrating pastoralist communities into formal livestock value chains. The program demonstrated that structured partnerships between pastoralists and private sector offtakers, supported by embedded services such as animal health, feed, aggregation and training, can improve pastoral incomes, livestock productivity, climate resilience and contribute to women's economic empowerment.

Building on this foundation, SBS is now leading the next phase of the initiative, Market-Based Transformation for Livestock Development in Kenya, which expands and institutionalizes the original KPMD model to operate at a greater scale. The program works with existing and new livestock offtaker companies to strengthen pastoral productivity, improve livelihoods, enhance women's economic participation and build a more resilient and commercially sustainable livestock sector.

**JOB PURPOSE:** The Investment Manager will focus on identifying and securing co-investment opportunities to drive growth and sustainability in Kenya's livestock sector. This role requires a keen understanding of the agricultural industry, strong financial acumen and the ability to foster strategic partnerships.

### MAIN DUTIES AND RESPONSIBILITIES:

#### 1. Co-Investment Development

- Map priority livestock segments and build a qualified investment pipeline aligned with financing targets.
- Originate, screen, and develop commercially viable co-investment opportunities with the private sector, financial institutions, development partners, and impact investors.
- Structure capital stacks, financial models, and risk-sharing mechanisms.
- Lead negotiations and secure formal co-investment commitments.

- Cultivate long-term partnerships to drive repeat capital mobilization.

## **2. Market Analysis**

- Conduct sector and value chain analysis to identify investment gaps, margin pools, and growth opportunities.
- Assess pricing dynamics, competitiveness, and capital needs across priority segments.
- Translate market intelligence into actionable investment theses and pipeline Priorities.

## **3. Strategic Planning**

- Align investment strategy with sector priorities and program objectives.
- Design scalable, sustainable, and commercially viable investment models.
- Define leverage and capital deployment approach to maximize crowd-in private capital.

## **4. Risk Assessment**

- Lead financial, operational, and market due diligence.
- Quantify risks, run sensitivity analysis, and assess downside exposure.
- Structure mitigation and downside protection mechanisms.
- Present risk-adjusted investment cases for governance approval.

## **5. Project Management**

- Lead transactions from structuring through commitment and execution.
- Coordinate advisors and manage timelines to financial close.
- Monitor financial and developmental performance against agreed terms.
- Drive corrective actions and portfolio learning where required.

## **6. Reporting and Communication**

- Prepare high-quality investment memos presenting transaction rationale, financial analysis, capital structure, risk assessment, and expected outcomes for internal leadership and co-investment partners.
- Develop structured pipeline reports tracking opportunity sourcing, screening status, and conversion progress against financing targets.
- Produce transaction progress reports detailing due diligence milestones, negotiations, commitments, and execution status.
- Deliver portfolio outcome reports summarizing financial performance, developmental results, and forward investment strategy.

## **JOB REQUIREMENTS:**

The post holder will be required to have and demonstrate evidence of the following qualifications, attributes, and skills:

- Bachelor's Degree in Finance, Economics, Accounting, Business Administration, or related field is required.
- Master's Degree in Finance, MBA, or a related field is highly preferred.
- Minimum 8 years of experience in investment management, private equity, development finance, corporate finance, agribusiness investment, or related field is required.
- Strong financial modelling and valuation capability is required.
- Proven experience in structuring transactions or blended finance vehicles is required.
- Strong negotiation and stakeholder management skills are required.
- Willingness and ability to travel within Kenya, especially to pastoral counties, and minimal international travel may be required.
- Experience in agriculture or livestock value chains is highly desirable.
- Fluent in English; Proficiency in Kiswahili is desired.

## **Key Competencies and Skills:**

- Commercial judgement and investment acumen.
- Co-investment structuring and financial modelling.
- Risk discipline and analytical rigor.
- Deal origination and transaction management.
- Transaction leadership and due diligence.
- Blended finance and risk sharing mechanisms.
- Strategic partnership and negotiation capability.
- Sector-specific analysis.
- Accountability and fiduciary integrity.
- Investment documentation and reporting.

If you are interested in the position and have the skills we are looking for, we would like to hear from you. Please forward an application letter together with a copy of your updated resume quoting '**Investment Manager**' to the People and Culture Manager, Strathmore University Business School, on [careersbs@strathmore.edu](mailto:careersbs@strathmore.edu) by end of the day (5.30 pm) **Monday, 30<sup>th</sup> March 2026**.

Due to the large number of applications we may receive, only the shortlisted applicants will be contacted.

Please be advised that Strathmore University Business School is an equal opportunity employer and does **NOT** ask for money from applicants under any circumstances during its recruitment process. Interested applicants are encouraged to exercise caution upon receiving any such interview opportunity that requires payment of any money.